





#### ABOUT PROJECT DEVELOPER

#### **Leading Real Estate Company in Singapore**

Fraser Centrepoint Limited (FCL) is one of the leading real estate companies in Singapore, operating real estate business in selected markets such as Singapore, Australia, UK, China and Southeast Asia.

FCL invests in, develops and manages award-winning real estate projects through its strategic business units, focusing on residential, commercial and residential real estate.

#### Serving customers around the world

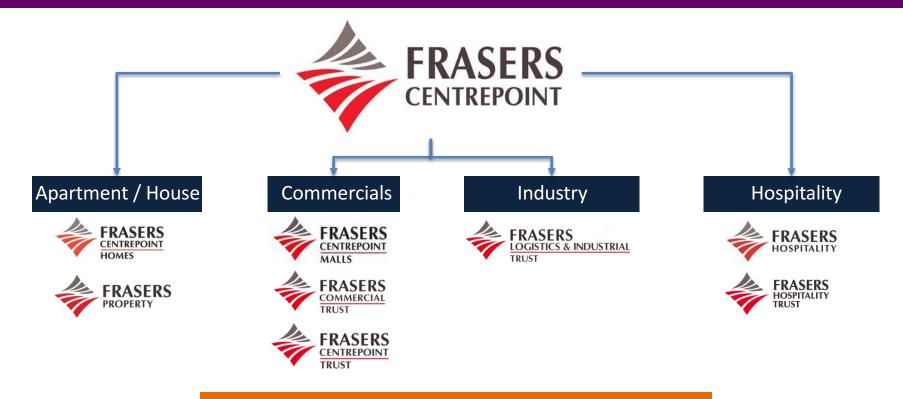
FCL is both the owner and operator of the business in the field of translation Hotel services are available in more than 80 cities throughout Asia, Australia, Europe and the Middle East. Over the years, FCL has improved its understanding of core business.

#### FCL is characterized by a common goal in all markets

Developing products that are useful to serve everyone. Where young people and the elderly can live, work and play together.

FCL is proud of its contribution to the cities where FCL is present; From the provision of housing to families and accommodation for travelers to efficient spaces, it is possible for businesses to thrive and commercial centers cater to the needs of the local community.

#### FRASERS CENTREPOINT LIMITED



- Total assets: over \$ 18.3 billion (as of March 31, 2017)
- Profit before tax 2016: more than 688 million

#### FCL holds many projects in all fields 82 cities in 26 countries around the world



















# 19,200



Equivalent X 1.6 total number of luxury apartments













- FCL has developed over 8,000 apartments / houses
- Three projects are being developed, including two
- apartment buildings and an industrial zone project









Currently developing 3 projects in London







- Owned 39.9% stake in Golden Land Property Development Public Company Limited
- Owning a 40% stake in TICON Industrial
- Connection Public Company Limited
- Cooperate with TCC Assets to develop a complex project in Bangkok

- FCL successfully acquired 86.56% of the shares
- by Geneba Properties N.V
- Geneba owns and manages properties in the Netherlands and Germany with a total value of 540 million Euros

# **PROJECTS IN VIETNAM**





Frasers Suites – Tây Hồ

Mê Linh Point Tower – DIST 1









## ĐƠN VỊ TƯ VẪN KINH NGHIỆM

# Architecture (Singapore)



- Established: 1868
- More than 2,000 employees operate in over 70 cities
- Design over 10 million square meters floor every year

Mechanical and electrical Engineer (Singapore)



- Established: 1962
- More than 600 employees in six Asian countries
- Provides services for 14 different sectors

# Construction Engineering (Singapore)



- Established: 1984
- Being consultant for 46 projects in many fields in Asian countries

# Construction Budgeting (Vietnam)



- More than 150 employees in 7 countries around the world
- Advised 63 projects in Vietnam, 147 projects in the world

# Scenery planning (Thailand)



- Established: 2008
- Has implemented many large projects in China, Singapore,
   Vietnam and Middle East countries
- Typical in Vietnam: Diamond Island, Phu My Hung Midtown

Interior design (Hong Kong)



- Established: 2010
- Consulted 53 projects in Vietnam: Saigon Royal, Vinhomes Villas, Saigon Pearl, Madison, etc.



## PROJECT INFO

**Developer: G Homes House Development JSC** 

Name of project: Q2 Thao Dien

Location: Road No. 9, Road No. 10, Vo Truong Toan Street, Thao Dien Ward, District 2, Ho Chi Minh City.

Area: 9,642.5 m2

**Tentative complete time: 2020** 

Type of project: Apartments, Commercial, shophouse, Serviced apartment



## **PROJECT OVERVIEW**

9,642.5 m<sup>2</sup> **Total area** 

315 units 2 buildings

32 storeys

1 basement garage

6 storey commercial space cum parking Facility area at 6th, 13th and 14th floors

Construction plan:

315 apartments

15 shophouse

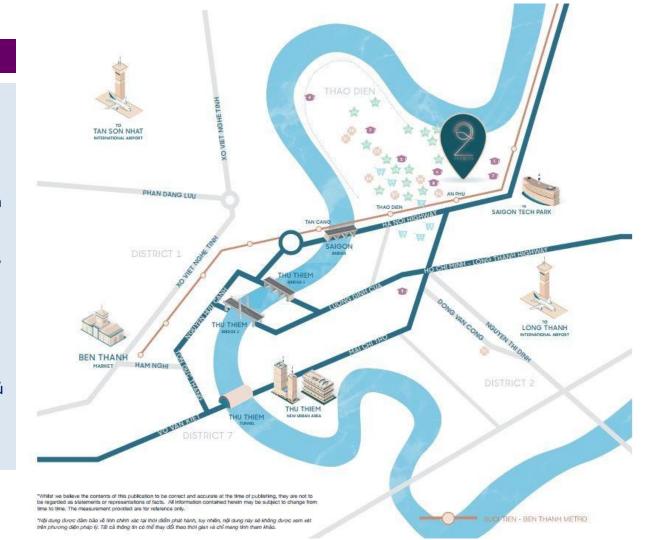
12 townhouses and 6 villas

156 serviced apartments

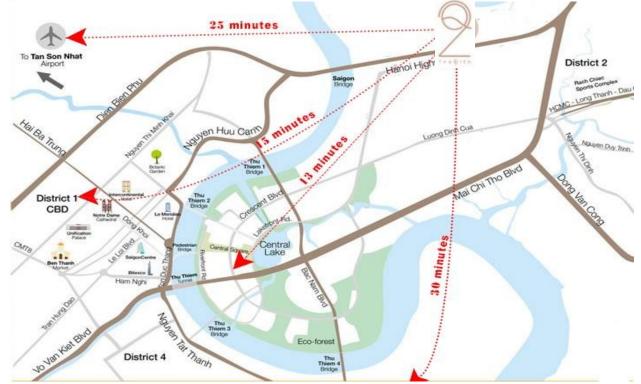
## VI TRÍ

# Beverly Hills của Việt Nam

Dược biết đến như là nơi sinh sống của những người giàu có, nổi tiếng và có liên quan về chính trị của thành phố Hồ Chí Minh, một thế giới bao quanh bởi cây xanh với tầm nhìn ra một con sông lớn ở tất cả các phía như một phần của môi trường sống tột bậc của bạn . Chỉ cách trung tâm thành phố Hồ Chí Minh 30 phút lái xe và cách sân bay quốc tế Tân Sơn Nhất tương đối đồng bộ, Q2 Thảo Điền chỉ cách khu thương mại mới ở Thủ Thiêm 15 phút, khiến cho người dân có thể tiếp cận được với các khu vực trọng điểm của thành phố Hồ Chí Minh.







## **LOCATION**

Convenient connection to all key areas of Ho Chi Minh City.

**Tan Son Nhat International** 

**Airport: 25 minutes** 

**District 1: 15 minutes** 

**New Town Thu** 

Thiem: 13 minutes

Phu My Hung: 30 minutes





#### **FACILITIES**



- Shopping and entertainment Vincom Mega Mall
  - MM Mega Market
  - Parkson Department Store
  - **Annam Gourmet Market**

- **British International School (BIS)**
- Australian International School (AIS)
- **American International School (TAS)**
- **European International School (EIS)**
- **EtonHouse International Kindergarten**



- The Deck Saigon
- **BoatHouse Restaurant**
- La Villa French Restaurant
- **Mekong Merchant Saigon**



- **Family Medical Practice Clinic**
- Phuc An Khang International Hospital
- Thao Dien health center
- **European Dental Clinic**



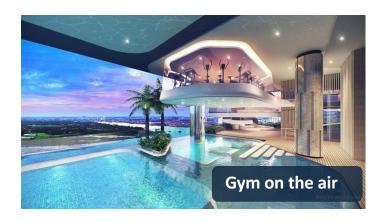
## View to Saigon river with unlimited vision

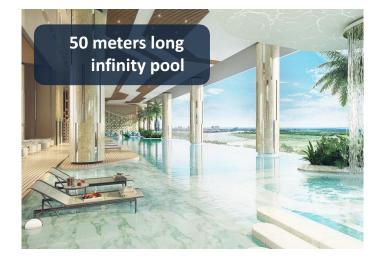


#### **FACILITIES**

## SIX@Q2







- Game table
- Disclaimer: Some images are for illustrative purposes only, not actual images of the project Multi-purpose sports center







Khuyến cáo: Một số hình ảnh chỉ mang tính chất minh họa, không phải hình ảnh thật của dự án

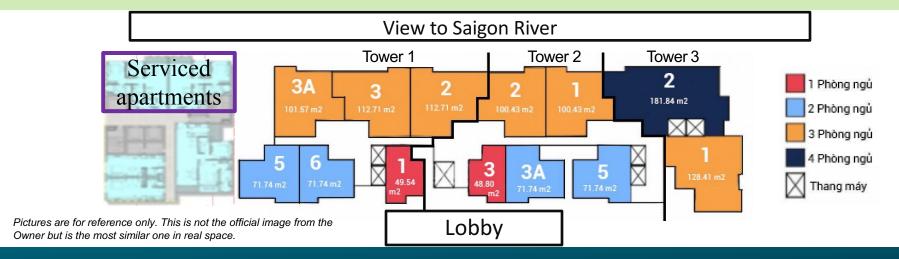
# THA DIEN

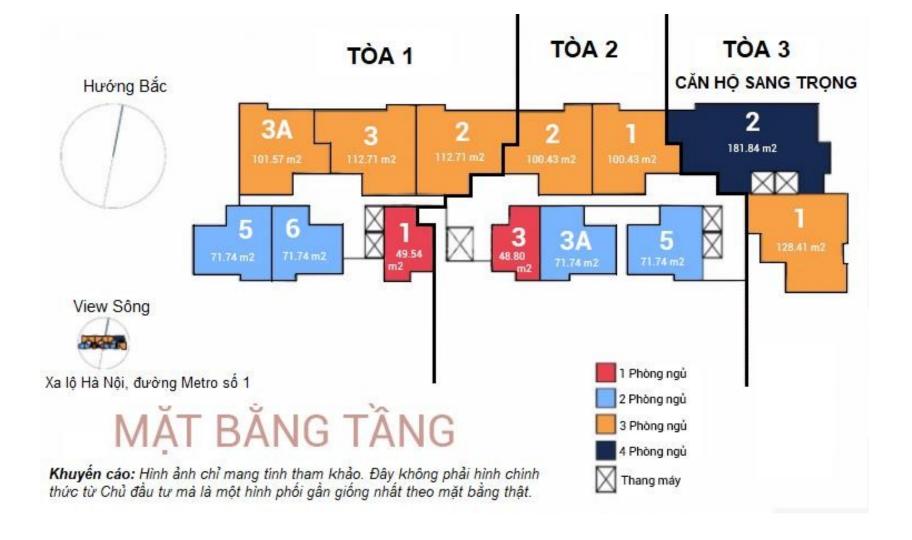
#### **FLOOR PLANS**

#### **Interior design for detailed customers**

Every detail in creating the perfect living space has been carefully considered. Q2 Thao Dien will surely meet the expectations of even the most sophisticated customers by the great taste in the exquisite products. From luxury furnishings and design equipment to excellent workmanship, each apartment at Q2 Thao Dien will bring you romance.

- 1 & 2 bedrooms apartment: view to Masteri An Phu project and Hanoi Highway
- 3 BRM & 4 BRM Apartment: unlimited vision to the Saigon River





#### Housewares handed over from famous brands



**Handover conditions** 

Typical and luxury apartments: Basic finished

Penthouse: Unfurnished handover

# Kitchenware BOSCH/ HAFELE or equivalent



Bathware
DURAVIT/ KOHLER/ HANS GROHE/
HAFELE or equivalent

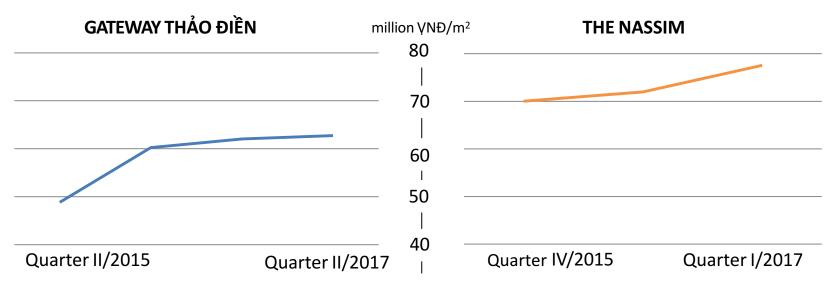


# APARTMENT STATISTICS& PRICE INDEX

Туре	Quantity	Area(m²)	Clearance area (m²)	Price (VND billion)
1 BRM	46	50	45	3.50
2BRM	94	72	65	5.04
3 BRM	116	100 – 112	92 – 104	7 – 7.84
3 luxury BRM with separate lift	24	128	120	8.96
4 luxury BRM with separate lift	24	180	167	12.60
Penthouse áp mái 1	2	90	83	6.30
Penthouse áp mái 2	4	129	117	9.03
Penthouse	5	230 - 400	210 – 370	16.10 – 28

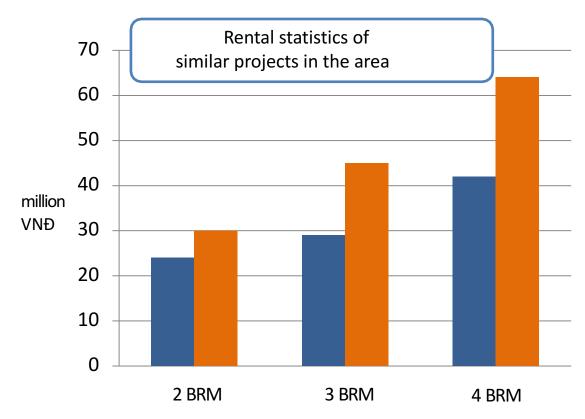
Expected price of Q2 Thao Dien from 65 to 75 million VND per square meter.

#### FORECAST ENDORSEMENT PROFIT



- Q2 Thao Dien belongs to the luxury segment in District 2, similar to the Gateway Thao project and the Nassim. There is a very strong price increase with these two projects, which are about 15% -20% in a short period of time.
- With the same quality and condition, Q2 Thao Dien has great potential to achieve similar potential profitability.

#### FORECAST RENT-OUT PROFIT



Take rental price index of equivalent projects in the area (such as The Estella and The Vista), along with the expected selling price of Q2 Thao Dien, the rental income at the time of Q2 Thao Dien is approximately:

- > 7.33% for 2 BRM Apartment
- > 6.69% for 3 BRM Apartment
- > 5.84% for 4 BRM Apartment

#### Conclusion

The expected handover of The Gateway to Thảo Điền and The Nassim apartments boost rental price in the area,

This shows that the average rental income of Q2 Thao Dien at 6% - 7% - only a low estimate at the moment. Thus, we assume that the actual profit from Q2 Thao Dien will be higher

## WHY Q2 THAO DIEN SPECIAL?

- 1. International investors with strong potential
- 2. Good location in the luxury real estate

3 BRM, 4 BRM Apartment river view with unlimited vision

International-class facilities: international schools, luxury restaurants

Experienced consultants, proven expertise

High quality apartment, worthy

Good investment opportunities based on actual statistics from market research

Projects in the same segment in the area either sold out or nearly sold out, not available longer

Other projects will be launched until 2018

The Nassim: sold out

D'Edge: also a gate Thao Dien Gateway: only a few apartments

Special benefits for customers deposit early, into guest V.I.P and invited to V.I.P Event of the Owner.

# PAYMENT SCHEDULE

Period	Time	% payment
1	From the sale opening until signing the contract (expected in 1/2018)	30%
2	From the date signing of the contract to the handover (expected in 2020)	20%
3	Handover apartments and keys	45%
4 Note: This is a payme	Pink book (1 year after handover)  nt schedule based on our estimates and is subject to chan	5%ge at the discretion of the

Owner.

## **PROJECT PROGRESS**

